

Position: Green Initiative Business Development

Location: San Jose, CA

Position Description:

This is a new position that will be an integral part of the ASI Team, focusing on sustainable solutions and options for our client base. Responsibilities include the managing and coordinating of efforts in the development and execution of green building initiatives and solutions and energy saving projects across all Air Systems departments. The successful candidate will work directly with the Company President, department directors and project managers to develop a business plan and approach for meeting the green initiatives and energy savings requirements of our many and varied customers. Success in this position will be exhibited by increased revenue and increased net profits.

Requirements:

BS in Mechanical Engineering

Three+ years experience working in Construction Industry

Knowledge of Sustainable Initiatives

LEED Certification a plus

If not LEED Certified must be willing to attend LEED Program to become Certified

Excellent verbal and written communication skills

Excellent interpersonal skills

Excellent organizational and presentation skills

Proficient with Microsoft Suite

Be innovative and have an entrepreneurial spirit

Air Systems, Inc. Standards of Success

Attitude of Safety First

Work Ethic of loyalty, integrity, pride, perseverance, accountability, respect and teamwork

Strong ambition to succeed

Adheres to company policies and procedures

Represents company in a positive and professional manner

Available to work for extended hours in order to meet deadlines

Handles oneself with professionalism during stressful situations

Maintains positive attitude and morale

Interacts effectively with all members of the organization and all outside associates

Completes responsibilities diligently

Thinks strategically and takes into account long-term implications of one's actions

Works independently, exercises discretion, applies common sense and makes competent decisions.

Complies with designated work schedule

Uses company resources wisely

Constantly analyzes for ways to improve individual and/or company performance.